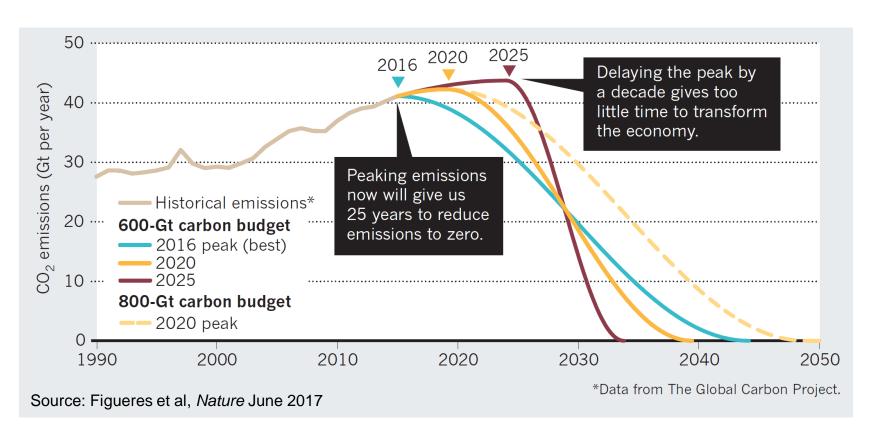


Climate action is urgent, because waiting makes the necessary transition to zero carbon emissions much shorter and disruptive



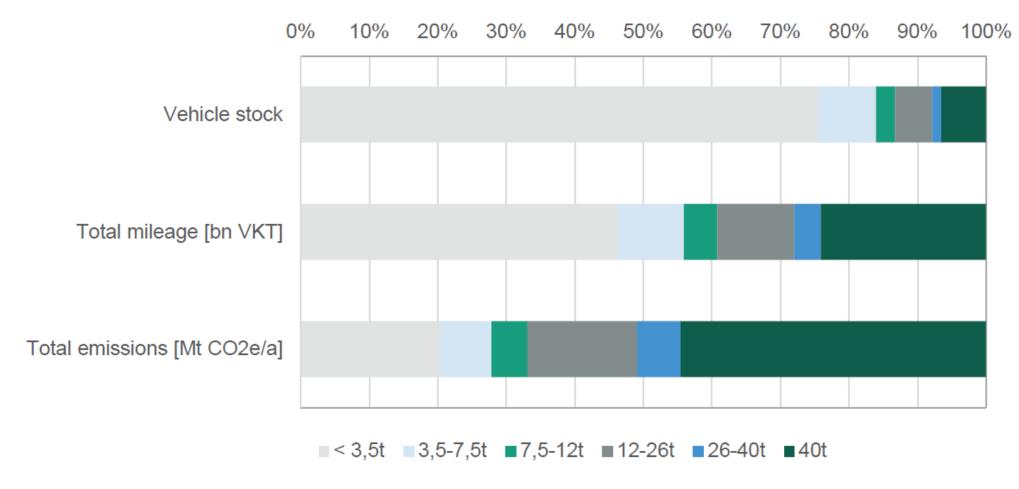


We need to put emissions, including those from road freight,

- on a path towards zero
- with minimium total emissions getting there

Road freight decarbonzation is particularly a challenge for the few vehicles that emit the majority of CO2



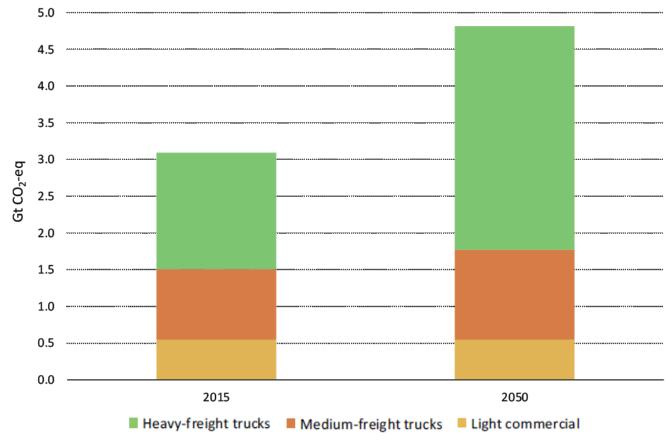


Source: Oeko Institute, Fraunhofer ISI & IFEU - Alternative drive trains and fuels in road freight transport - recommendations for action in Germany

Road freight emissions trends make it clear: Solutions for decarbonization are needed

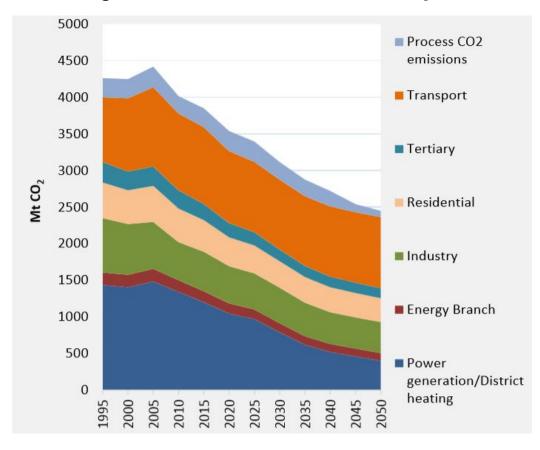


Based on latest policy announcements, **global heavy** road freight is forecast to emit 3 Gt CO₂ by 2050.



Unrestricted © Siemens Mobility GmbH 2019 Source: <u>IEA - The Future of Trucks (2017)</u> page 117

Transport will increasingly be the biggest challenge for decarbonization in **Europe**.

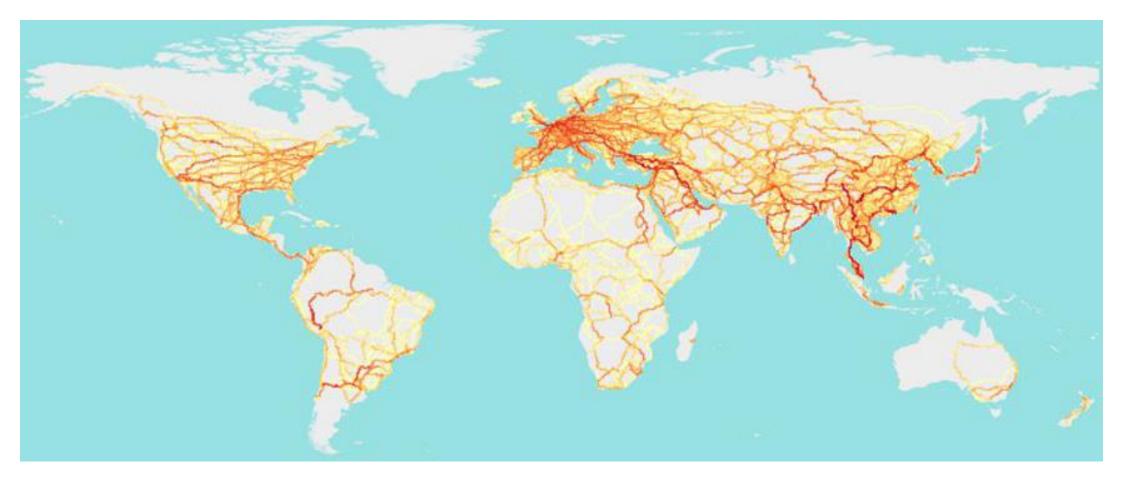


Source: <u>European Commission reference scenario for 2050</u> (2013) page 53

Akerman / MO TI EH

Surface freight density: 2010 Shows high density of freight on European corridors

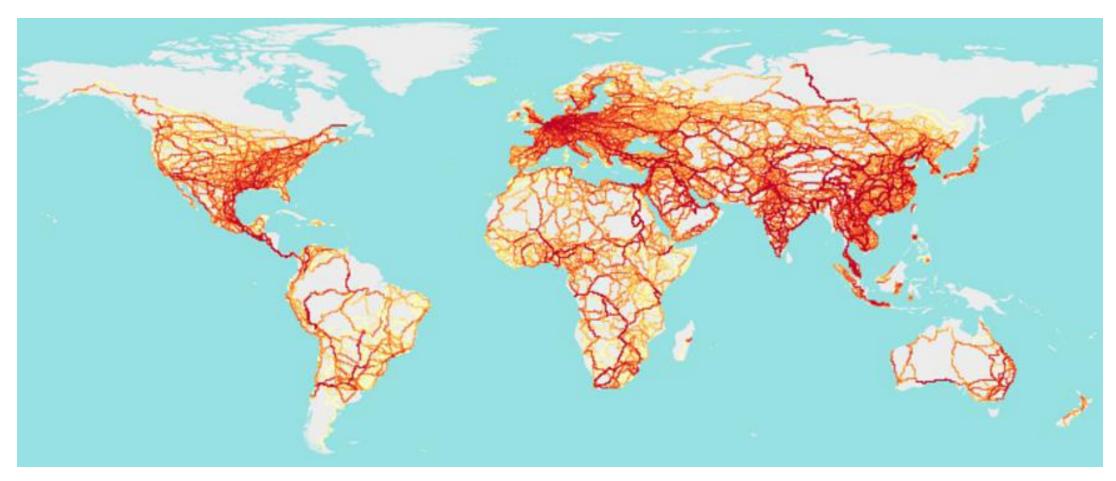




Source: ITF - Transport Infrastructure Needs for Future Trade Growth (2016) page 31

Surface freight density: 2050 Shows global need for road freight sollutions suitable for corridors



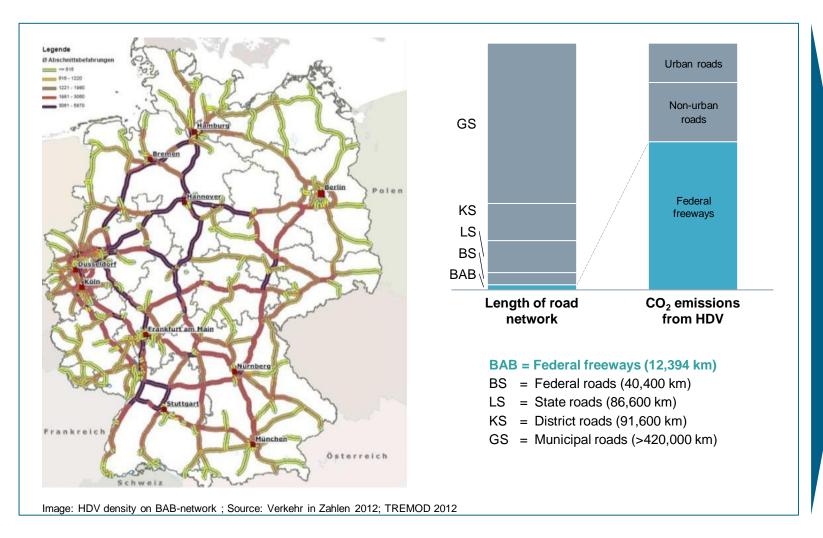


Source: ITF - Transport Infrastructure Needs for Future Trade Growth (2016) page 31

Page 6 2019 April Akerman / MO TI EH

Long haul road transport is highly concentrated to the highway network





The analysis of the German road network leads to the following key messages:

1 emissions occur on 2% of the road network (BAB = 12,394 km)

2 % of German truck trips after leaving the highway are 50 km or less

Source: BMVI website. Study available here

Unrestricted © Siemens Mobility GmbH 2019

Page 7 2019 April Akerman / MO TI EH

Siemens eHighway

Electrified road freight transport contributing to a sustainable transport sector

4,000_{km}

network of contact lines on German autobahn is recommended by the Federation of German Industries (BDI) as a cost-effective decarbonization measure

of expected truck toll revenue (Lkw-Maut) would cover the investment in a 4,000 km network

80%

of heavy duty trucks would have an economic incentive to switch to contact line, given that the busiest 4,000 km of autobahn are electrified

16,000€

of fuel savings can be achieved by a 40-ton truck driving 100,000 km on the eHighway (based on 1.25 €/I diesel and 0.15 €/kWh electricity)

>7,000,000t

of CO₂ savings per year if 30% of truck traffic on German highways is electrified and supplied with renewables

Driving on non-electrified roads (e.g. when overtaking or "first and last mile") is ensured by the hybrid drive technology of the truck and on-board energy storage

> Braking energy can be recovered

efficiency level with

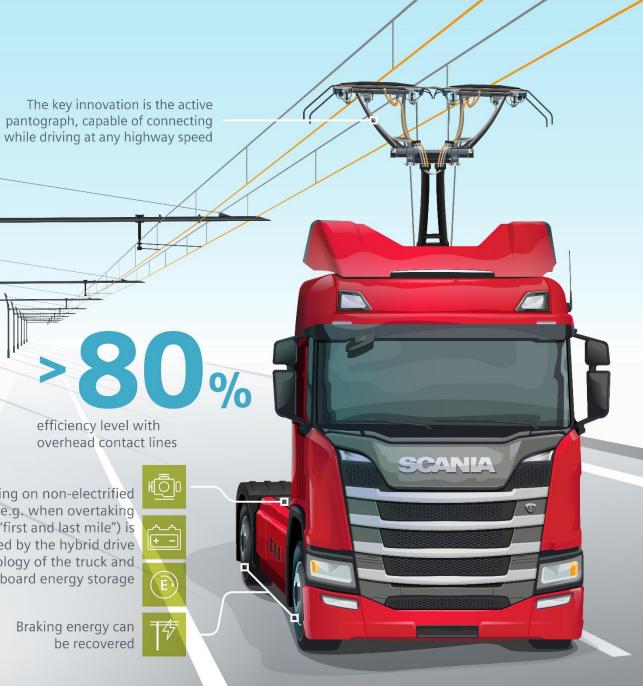
overhead contact lines









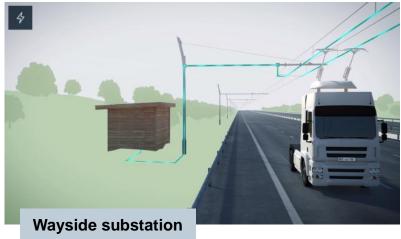


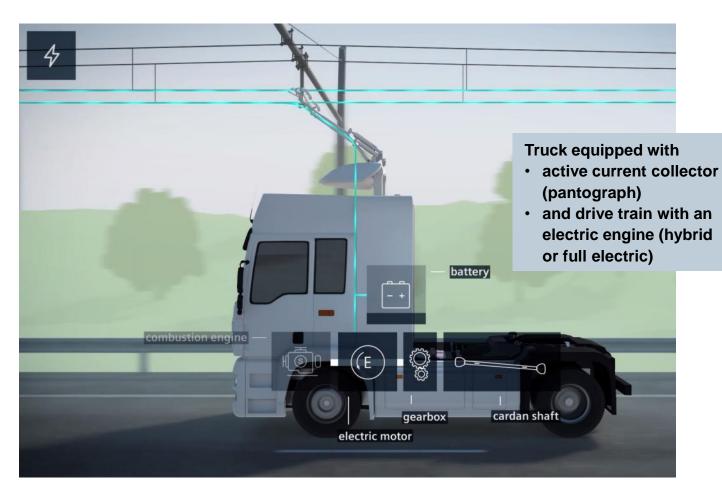


How an eHighway for HDVs works









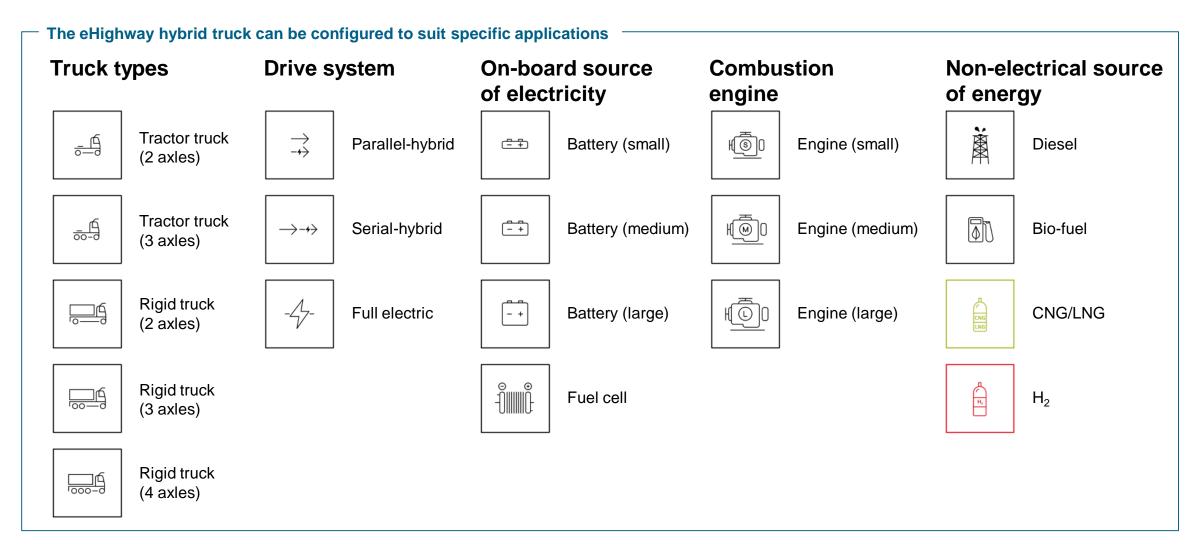
https://www.youtube.com/watch?v=zV2yZkRFBK0

Page 10 2019 April Akerman / MO TI EH

Catenary electrification is compatible with and complementary to other alternative fuel technologies



Ingenuity for life



eHighway Trucks - from Proof-of-Concept to Field trials



Development of the eHighway vehicle technology

1. Generation

Proof of concept

2010

2. Generation

Demonstration projects

2019

3. Generation

Field trials















Operations up to 100 km/h possible

Connection and disconnection to catenary in motion

Recharging of onboad energy storage while driving

No limitations for first and last mile

Unrestricted © Siemens Mobility GmbH 2019

Demonstration projects on public roads since 2016





California: https://www.youtube.com/watch?v=3s1Vopg3vUc

Sweden: https://www.youtube.com/watch?v=fmcMmYdF6IA

German field trials in 2019 are a necessary near term step for the development of the system



Information and routing

Federal State of Hesse

Infrastructure project awarded to Siemens
Track length / Amount of trucks: 5km / 5
Construction: April-Nov 2018
Demonstration: Official start May 7 2019



Project homepage: ELISA

Federal State of Schleswig Holstein

Infrastructure project awarded to Siemens
Track length / Amount of trucks: 5-6km / 5
Construction: Started Oct 2018
Demonstration: Start in 2019



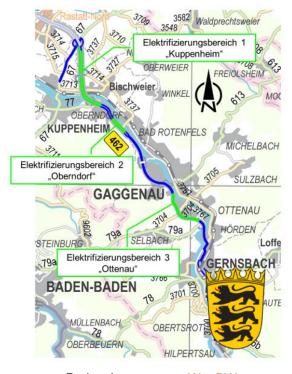
Project homepage: FESH

Federal State of Baden-Wuerttemberg

Tender published Nov 2018

Track length / Amount of trucks: 5-6km / 5

Customer's targeted start of Demonstration: 2019



Project homepage: eWayBW

Page 14 2019 April Akerman / MO TI EH

Scenes from the construction

SIEMENS

Ingenuity for life







Scania will deliver 15 trucks for German field trials This represents the third generation of eHighway trucks



Ingenuity for life





Latest Scania truck and third generation of pantograph

See Scania press release

The next steps should be pilot projects proving that zero-emission heavy road freight is both economical and practical



CEO of Scania, CTO Volvo Group & Johan Rockström



Sweden should conduct pilot projects where whole fleets of trucks can show how the transition to sustainable road transport can happen.

For example scaling up of the existing eHighway demonstration project in Gävle.

Source: https://www.di.se/debatt/volvo-scania-mfl-sverige-ska-bli-en-fossilfri-varldsutstallning/ (April 2018)

UC Davis

"Considering technology readiness, energy efficiency, and capital cost, the most feasible approach for the zero-emission technologies for long-haul trucks may be to deploy local or regional catenary systems. "



A Comparison of Zero-Emission Highway Trucking Technologies

Hengbing Zhao, Formerly STEPS Program, University of California, Davis
Qian Wang, STEPS Program, University of California, Davis
Lewis Fulton, STEPS Program, University of California, Davis
Miguel Jaller, STEPS Program, University of California, Davis
Andrew Burke, STEPS Program, University of California, Davis
October 2018

PROJECT ID: UC-ITS-2017-50 | DOI:10.7922/G2FQ9TS7

USTAINABLE TRANSPORTATION ENERGY PATHWAYS

Source: A Comparison of Zero-Emission Highway Trucking Technologies (Oct 2018)

Page 17 2019 April Akerman / MO TI EH

Independent institutes in Germany have identified early shuttle applications and how to scale up to a full system

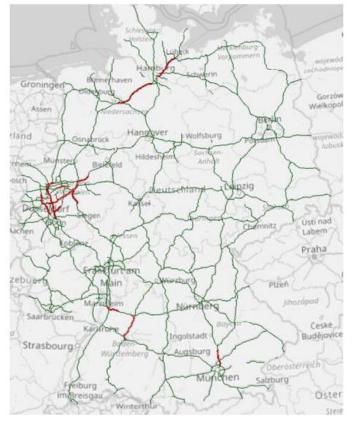


Selected recommendations

- Suitable first applications are on routes around Hamburg, in Ruhr area and southern Germany
- With a comperehensive network of catenaries it is possible that 65% of the vkm by heavy duty trucks could be commercially viable to switch to catenarytrucks
- Using electricity with a carbon footprint of 412 g/kWh this would help reduce the total GHG emissions from heavy duty trucks in Germany by 17%
- Without a transparent development plan for the infrastructure the risks of faced by OEMs and trucking companies during the transitions are too big

Unrestricted © Siemens Mobility GmbH 2019

Identified routes based on freight goods flow suitable for catenary systems usage



#	Name	BAB	Distance
1	Essen/Gladbeck – Dreieck Heumar	A3/A2	85 km
2	Düsseldorf – Kreuz Kamen	A46/A1	81 km
3	Neckarsulm - Stuttgart	A81/A6	57 km
4	Hamburg – Lübeck	A1	49 km
5	Krefeld – Köln	A57	45 km
6	Schwerte – Lüdenscheid-Süd	A45	32 km
7	Essen – Dortmund	A40	26 km
8	Kreuz Kamen – Hamm-Uentrop	A2	23 km
9	Pfaffenhofen – München	A9	20 km
10	Bremen – Hamburg	A1/A261	81 km

Source: IFEU, PTV - Roadmap OH-Lkw Potentialanalyse 2020-2030 page 22 and 30

Interest in further projects is spreading internationally



Potential Italian highway project



Towards a 'zero impact' eHighway

17 SEPTEMBER 2018

News | Sustainability | Sustainable transport

After Sweden and Germany, Italy to be next country to start electric road trials.

The A35 Brebemi autostrada in northern Italy is set to become the latest location for road electrification technology, and Scania trucks fitted with Siemens pantographs and power connections are in line to carry out the initial trials.

To begin with, the project will focus on a six-kilometre stretch of the autostrada between its Romano di Lombardia and Calcio exits, yet those behind the initiative have even more ambitious plans.

Source: https://www.scania.com/group/en/towards-a-zero-impact-ehighway/
Unrestricted © Siemens Mobility GmbH 2019

French government interest

"France and Germany will work together on a crossborder test track for an electric e-highway, thereby sending out a signal for innovative solutions for sector coupling and for the decarbonization of the transport sector." Franco-German Energy declaration 180713 By Nicolas Hulot, Minister for Energy & Environment

Source: https://www.bmwi.de/Redaktion/DE/Downloads/C-D/draft-franco-german-energy-declaration.html

"aim to explore the possibility to include France in the German-Swedish partnership for Electric Road Systems. First step would be to organize, by the end of 2018, an unconditional information meeting between ministries in France, Germany and Sweden" – FR-SE Innovation partnership 180619 By Elisabeth BORNE, Minister for Transport

Source: https://www.government.se/49e1fd/globalassets/regeringen/dokument/naringsdepartementet/pdf-i-genvagsblock/180619-communique-borne-eneroth.pdf

The systemic transition to zero emission road freight requires breaking out from early shuttles to large scale network

New vehicles sales by technology type in an Electric Road Systems scenario

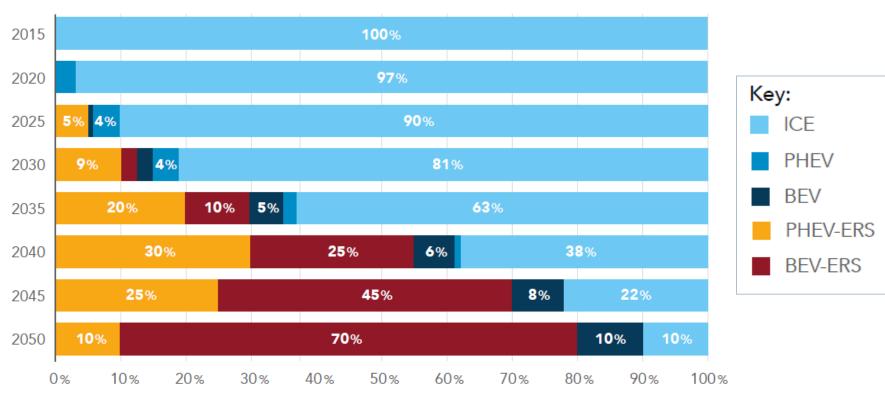


 Possible important role of hybrids (driving

a very high share on electricity) as users of

partial infrastructure network

 Nearly completed network will facilitate transition to fully zeroemission mobility



Source: European Climate Foundation <u>- Trucking into a Greener Future (2018)</u> page 9

Providing the right infrastructure is a necessary precondition for zero emission long-haul trucking



Thank you for your attention





Patrik Akerman

Head of eHighway Business Development

Siemens AG

Mobility

Technology & Innovation

eHighway

Erlangen, Germany

Mobile: +49 (172) 735 1509

E-mail: patrik.akerman@siemens.com

www.siemens.com/ehighway

#eHighway

ICCT assesses that electrification with contact lines can contribute the most to deep decarbonization of HDVs



Ingenuity for life

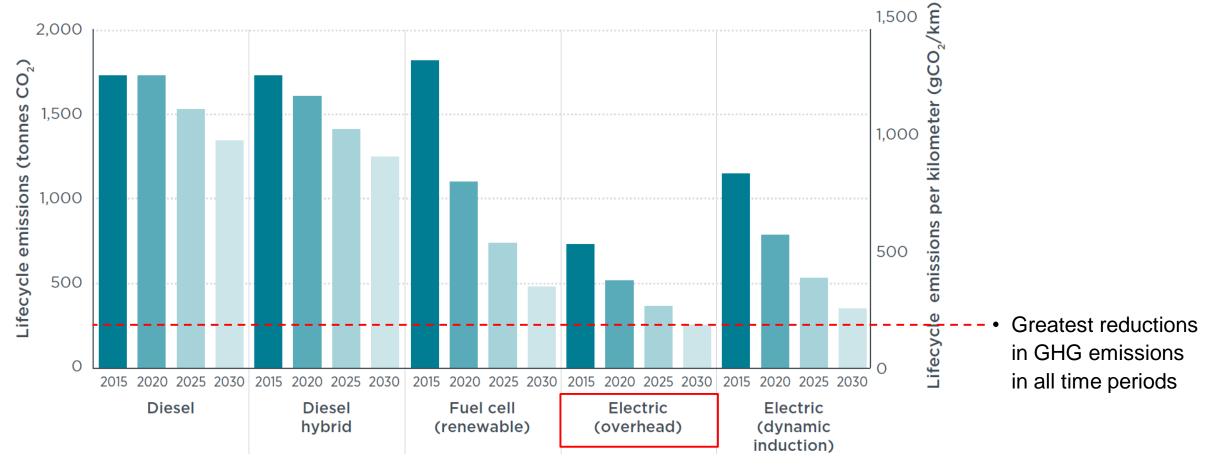


Figure 12. Long-haul tractor-trailer lifecycle CO₂ emissions over vehicle lifetime (left axis) and per kilometer (right axis) by vehicle technology type. ²⁹

Source: ICCT – Briefing: CO2 emissions and fuel consumption standards for heavy-duty vehicles in the European Union (2018) page 12 Unrestricted © Siemens Mobility GmbH 2019

System cost assessment shows that efficiency of energy supply plays a far greater role than vehicle and infrastructure costs



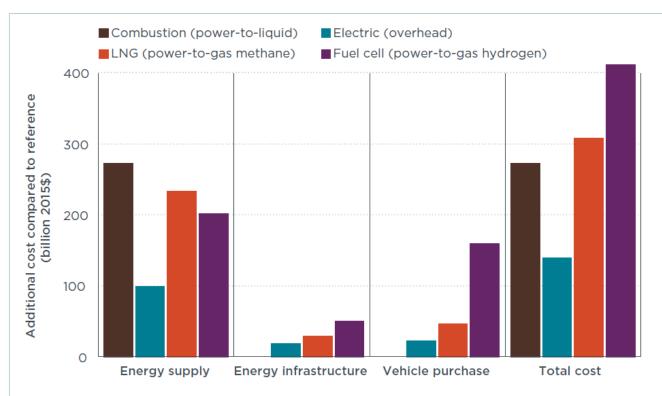


Figure 5. Additional cost for four different greenhouse gas reduction scenarios compared to the reference case (all fossil fuel use) for the long-haul heavy-duty freight transport sector in Germany (based on Kasten et al., 2016).

- Business case for zero emission need to assess several factors, in addition to vehicles
- It is equally important to assess cost of refueling (quickly).
- Especially cost of energy appear to impact total system cost significantly

Key assumptions:

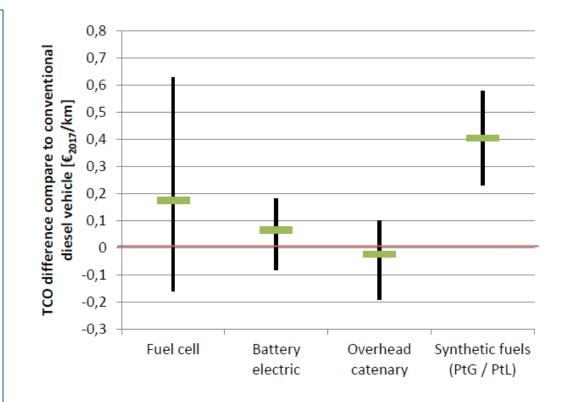
- Length of electric network: 4,000 km; Infrastructure costs: 2.2 million €/km; Maintenance 2.5% of investment per year
- Additional vehicle costs: per today 50,000 € / truck; per 2050 19,000 € per truck; share of direct electric traction: 60% in 2050

Independent institutes in Germany have also found that catenary would be the most effective way to reach climate goals for trucks



Key recommendations

- The diversity of conceivable drive train alternatives hinders policy decisions by actors in road freight transport.
- Electric drives have the crucial advantage of low operating costs for trucks
- Alternative drive trains require early infrastructure investment.
- Catenary trucks have advantages in terms of energy economy, as the electricity requirement is comparatively low and is distributed more evenly over the route network.
- The switch to alternative drives requires political action today
- Infrastructure development can be carried out at limited cost, but must be pre-financed by the state.
- Large demonstration projects help to gain practical experience and create acceptance.



Variation in TCO of different alternative drives / fuel options relative to fossil diesel vehicles in the period 2020-2030 (mean value (in green) and bandwidth between different studies). 12

Source: Oeko Institute, Fraunhofer ISI & IFEU - Alternative drive trains and fuels in road freight transport - recommendations for action in Germany page 10

Page 25 2019 April Akerman / MO TI EH

German industry association BDI recommends 4.000 to 8.000 km of **SIEMENS** overhead catenary lines as a cost-effective climate action for HDVs

Ingenuity for life

Background

- BDI published in 2018 an independent report looking at all sectors of the economy
- It investigated the most cost effective ways to reach German climate goals: -80% and -95% GHG
- Involved 68 BDI-member associations and companies, 200 industry experts and 40 workshops

Major findings

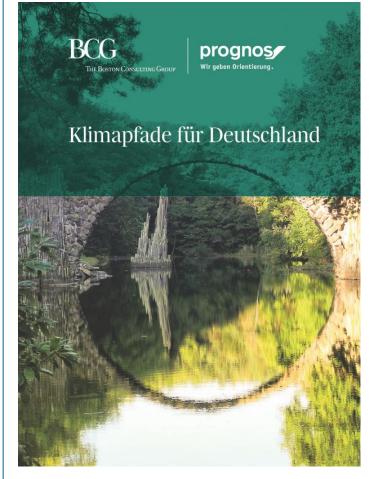
- Reaching the 80% reduction is possible by pushing existing technologies to the max. Has economically positive effects, even if Germany acts alone.
- Reaching the 95% reduction goal touches the limit of what can be expected from technology and citizens. Only in joint action with G20 economies would this be economically manageable

Transport highlights

- Shift to rail leads to an increase by 88% of ton-km of freight activity on rail by 2050
- No additional biofuels for transport, because other sectors will be prepared to pay more
- PtX only in 95% scenario. Imported from Middle East & North Africa, and it will still be very pricey

eHighway

- Building overhead catenary is the cheapest solution for HDVs, despite high infrastructure costs.
- Recommends building 4.000 km overhead contact line in the 80% scenario and 8.000 km in 95%
- Based on GER perspective. **EU solution** brings **large synergies** and is even more cost-effective
- Investment decision needs to be made by 2025, leading to first 400 km in operation by 2028.



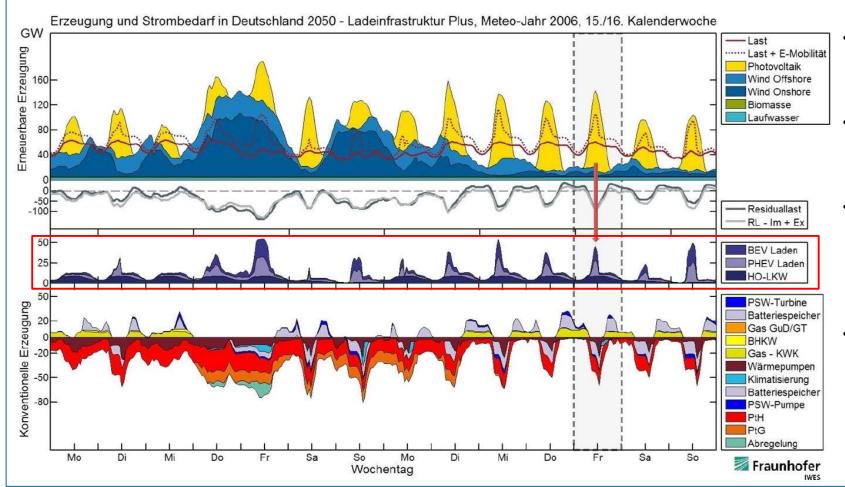
Source: https://bdi.eu/publikation/news/klimapfade-fuer-deutschland/

Page 26 2019 April Akerman / MO TI EH

eHighway offers efficient and low cost electricity supply, thanks to smooth load profiles and high connection voltage



Detailed load profiles from BEV, PHEV and eHighway, and supply though conventional and renewable generation in Germany



- Flexible distributed loads are essential for an energy supply based mainly on fluctuating renewable based generation
- The charging of BEV and PHEV vehicles leads to daily peak loads. eHighway exhibits a smoother load profile.
- eHighway-enabled trucks using hybrid drives (e.g. combustion engine using sustainable biofuels) can contribute to system peak load reduction (active load management/deferrable load).
- Grid connected eHighway truck systems enable a more **efficient use of energy**.

Source: http://www.energieversorgung-elektromobilitaet.de/Kernaussagen.html